



Resourceful Buying Network

from FAMILY RESOURCES INC.

Save time. Save money.

What are our members saying?

This past spring when I came to the RBN Luncheon to introduce new vendors, it brought about a new perspective about the package that Todd has put together for us. Not only does Todd bring enthusiasm to what he is doing with the RBN, but so do the vendors! The group of vendors that have come together display partnership, creativity and hard work. The vendors understand that as non-profit organizations we are looking for not only low prices, but we are looking for value and quality. Todd wouldn't bring a vendor into the fold unless he knew they were going to offer us both. The luncheons are a good way for us to network with other non-profits and learn from each other while building relationships. All the way around, the RBN is a value-add.

Kelly Weinbrandt
Senior Finance Associate
United Way of the Quad Cities Area

"I have long been a proponent of "co-op" purchasing by not-for-profits and was very enthusiastic of Family Resources first step nearly a year ago into this cost saving purchasing program. Initially, I was under-impressed by the small number of vendors represented by the Network, but after I spoke with you understood your development methodology: start small, do it well and strategically place vendors based on member demand AND qualifications of the specific vendor. True to your word, you have brought forth quality vendors providing "real" consumable products and services in a timely manner.

We are now involved with several of the RBN vendors and have had great interaction with them: Bettendorf Office Products has met or beat (significantly) competitors pricing on every item we have brought to them for quotes! We recently switched janitorial

product providers to RBN vendor Great Western and have experienced not only cost savings, but exemplary customer service.

In today's economic climate, every dollar counts! RBN has essentially helped our business save dollars on materials and services which have resulted in our ability to maintain funding for essential programs and activities for seniors in our community – thank you!

I would recommend the Resourceful Buying Network to every not-for-profit that wants attentive service and quality products at the most competitive price possible."

Sincerely,
Thomas Bahls
Center for Active Seniors, Inc.
CEO/President

"Scott County Family Y joined the network in 2009, impressed with the creativity of leveraging the buying power of QC not-for-profit organizations. The Y has already utilized the beneficial pricing for furniture, office supplies, and maintenance supplies. The Y looks forward to expanding its use of the networks' favorable pricing in other purchasing categories in the months and years to come. The exposure to competitive comparison pricing information makes the modest annual membership fee worth it right off the bat. Membership in the network no doubt enhances the commitment to quality customer service by the participating vendors as well."

Lee Gaston
Vice President and CFO
Scott County Family Y